



TRAINING PUBLIC PROCURERS & case studies collection

The BUILD project has conducted targeted training sessions for public procurers across Europe, focusing on best practices and innovative procurement methods. These training programs shared practical examples and fostered knowledge exchange to boost innovation procurement capacity.



KEY DATA

- **316 Participants** attended training events across five countries (Finland, Estonia, Netherlands, Slovakia, and the Webinar).
- **8+ Case Studies** [link from the Educational Library] from cities like Turku, Rotterdam, and Tartu, showcasing diverse procurement approaches.
- Focused on **methods such as** Competitive Dialogue, Pre-Commercial Procurement, and Innovation Partnerships.

COLLECTIVE LEARNINGS:

- **Innovation Procurement arises from necessity:** Innovation is driven by the need for new solutions to complex challenges like climate change, biodiversity loss, and rising costs. When conventional methods no longer suffice, innovative procurement becomes essential.
- **Lack of Practical Knowledge and importance of peer learning:** concrete examples from peers help public procurers recognize when innovation is needed and how to structure the process effectively. **Solution:** Case-based training focused on real-world examples of innovative procurement methods.
- **Challenges of Innovation Procurement:** managing the budget, timeline, and resources for innovative processes is complex. Recognising innovation potential early, structuring procurement accordingly and sharing best practices is key.



CASE STUDY USING COMPETITIVE DIALOGUE Rotterdam:

Zero-emission deliveries of goods and services using award criteria focused on emission-free transport. The project fosters innovation in sustainable mobility, overcoming challenges in contract management and ensuring compliance by tracking the suppliers' delivery methods.

Explore more about BUILD's training sessions and gain insights from innovative procurement practices.

http://www.build-procurement.eu/wp-content/uploads/2024/07/BUILD_D4.1_Rep_Training_Activities_PBuyers_M19_V02.00.pdf

Download all the case studies to learn by practice:

<https://www.build-procurement.eu/educational-library/>

Rewatch the webinar on practical Case Studies of Innovation Procurement here:

<https://www.youtube.com/watch?v=EY759zLpmdU&t=2008s>